National Health Care for the Homeless – Policy Institute

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May 15, 2018
Takeaways

1. Hospital and housing model
2. Cross-sector relationships
3. What can I replicate?
Latesha
How well are you serving Latesha?

• Who are you serving?
• Who else is serving that person?
• Who can help you serve that person?
• What are you going to do about it?
In 2015, only 48 homeless patients had been identified by ED & Psych staff interviews.

Since 2010 to Present

- 2015 Count: 48
- Problem List: 260
- Diagnosis: 1,249
- Chart Audit: 1,310
- Address: 3,162
- Total Homeless: 4,898
• Partnership with CHH and UI Health
• Demonstrate a healthcare-to-housing Housing First model
• $250,000 funding by hospital leadership. PMPM for services
• Evaluation on health, cost & utilization
• CHH project lead with 28 supportive housing agencies
Permanent Supportive Housing Provider Network
From A Hospital to A home

3 Single Occupancy Hotels (SRO)

28 Supportive Housing Agencies

50 One-bedroom Scattered Site Apartments
62%  Decrease in Emergency Room Visits

60%  Decrease in Inpatient Days

26%  Decrease in Hospital Costs
Impact on Cost & Utilization: Hospitals

- Excess cost of $2,559 per admission
- 2.32 days longer length of stay
- Strikingly higher re-admission rates (50.8% vs. 18.7%)
- 48% of top 100 / 32% of top 300 ED visitors are homeless
- 1 hour longer median ER length of stay
- 9.4% of all ER left without being seen (LWBS)

Sources:
3) UI Health BHH program evaluation
Expanding Partnerships

Swedish Covenant Hospital

University of Illinois Hospital & Health Sciences System

Rush University Medical Center

Aetna®

Chicago Department of Family & Support Services

Heartland Alliance Health
Incentives for Hospitals

- It’s a dangerous health condition
- Homelessness is invisible in healthcare
- Exorbitant cost & utilization
- Hospitals taking on Population Health
- Focus on the Social Determinants of Health
- Medicaid budget pressures
- Non-profit status – community benefit tax relief
- The Anchor Mission

"Why would a hospital pay for housing?"
Relationships

Relationships

Relationships

Relationships
Hospitals can and should play a vital role in decreasing homelessness by acknowledging it is a dangerous health condition, and by creating programs that, along with other hospitals, pay for supportive housing.

If every hospital in Chicago committed to paying for supportive housing for ten chronically homeless individuals, we could reduce that population by a third.*

That is major impact.

* Hospitals can also claim a community benefit on their taxes to enhance their non-profit status.
Flexible Housing Pool

- City Investment
- County Investment
- Health Care Investment (hospital system, MCO)
- Third Party Administrator
- Foundation Investment
Takeaways

1. Hospital and housing model
2. Cross-sector relationships
3. What can I replicate?
PARTNERSHIPS WITH HOSPITALS AND HOUSING: THE OREGON EXPERIENCE

Tracy Dannen-Grace, Director of Community Partnerships & Philanthropy, Kaiser Permanente
Sean Hubert, Chief Housing & Strategy Officer, Central City Concern
Rachel Solotaroff, MD, MCR, President and CEO, Central City Concern

Pre-Conference Institute, National Healthcare for the Homeless Conference
May 15, 2018
Overview

- The Health System Perspective:
  - Why invest in housing?
  - What are the strategies and mechanisms?
  - What potential roles can Health System partners play in supporting housing initiatives?

- Our Experience in Oregon:
  - The Housing Is Health Initiative, and how the partnership developed
  - Opportunities for population-based impact and research
THE HEALTH SYSTEM PERSPECTIVE
OUR MISSION

Kaiser Permanente provides high-quality, affordable health care services and improves the health of our members and the communities we serve.

OUR BELIEFS

We believe that life, liberty, and the pursuit of happiness require total health — and that includes equal access to high-quality health care for all.

We believe that total health is more than freedom from physical affliction — it's about mind, body, and spirit.

We believe that health care must be affordable for all — because thriving individuals, families, and communities require that.

We believe in a healthy and engaged life — with good beginnings and dignified endings.
Southern California: 4,231,346 Members
Northern California: 3,969,733 Members
Colorado: 667,447 Members
Georgia: 287,432 Members
Hawaii: 249,543 Members

KP Washington
674K Members

Northwest (Oregon/SW Washington)
579,765 Members
271,951 Dental Members

Mid-Atlantic States
(VA, MD, DC)
663,548 Members

KAISER PERMANENTE
LARGEST HEALTHCARE PROVIDER AND NONPROFIT HEALTH PLAN IN THE U.S.
Local and national strategies

Activating Community Resources

We have started to take a more significant role to address the conditions that lead to better health in communities. But we cannot do this work alone.

Looking ahead, we will need breakthrough technological and social innovations to accelerate the pace of health improvement in communities. The application of big data analysis holds the promise of being able to better predict health risks and deploy preventive interventions quickly. Experimenting with unconventional ideas and partners will enable us to better impact community health.
Why Housing?

Low-income people face:
- Poor physical conditions:
  - Allergens, pests, lead, asbestos
  - Inadequate heating, cooling
  - Leaks, mold
- Overcrowding
- Severe rent burden
- Housing instability (frequent moves, evictions, foreclosure)
- Homelessness

Individual/Community considerations:
- Effect on health of stable, affordable, quality housing is documented:
  - Short-term benefits (e.g. reduce overuse of acute care, preventable institutionalization, asthma rates)
  - Long-term benefits (e.g. lifecycle effects of reduced childhood trauma, greater social cohesion, more stable communities)

Institutional considerations:
- Multiple avenues available for even conservative health institutions to invest
- Investments in housing, like other real estate investments, can generate tangible financial returns beyond health savings
- Housing is the best developed sector of the community investment system; best set of nonprofit and financial intermediary partners
- Community benefits regulations now recognize housing as eligible
Community Context

GROWING INEQUITY:

Narrowing Opportunities & Disinvested, Overburdened, Vulnerable Places

- Low wages
- Long commutes
- Poor education
- High housing costs
- Structural racism, conventional markets create **zones of disinvestment** (poor infrastructure, toxic overload)
- Legacy of discrimination, perceived risk inhibit capital flows into these communities

Current Community Investment Outmatched

- Income inequality, health disparities, climate change requires **systemic change**, not financial gap filling
- Existing mechanisms are creative but **underpowered** and **siloed**; focus on transactions, not systems; **reach some** places and not others; **fail to engage** the full range of relevant actors

Negative health and well-being outcomes
Tax-exempt hospitals are required to provide community benefits.

Community benefit obligations are included in the Affordable Care Act (ACA)
- ACA requires nonprofit hospitals to periodically complete a community health needs assessment (CHNA)

Traditional Uses
- Charity Care/ “Free Care”/ Indigent Care
- $ and Staff to Community Health Center
- Investing in Walkable Communities
- Healthy Lifestyle Programs*
Health & Housing: A Shared Vision

- A Growing Focus on Social Determinants of Health
- Achieving the Triple Aim
  - Improved Outcomes
  - Improved Quality of Care
  - Reduced Costs
- Housing-related activity must be provided primarily to address an identified community health need to qualify as a reportable community benefit and provide evidence that the activity is known to improve health *
What Housing-Related Activities Count?

- Supporting Housing Services
- Screening for Housing Needs
- Health Assessments
- Legal Aid
- Housing Quality Improvements
- Accommodations During Treatment
- Housing Subsidies
- Short-Term Rental Assistance
- On-Site Trainings
- Community Health Research
- Contributions to Housing Organizations
- Contributions to Homeless Shelters
- Surplus Property
- Capital Grants
- Administrative Support
- Operational Capacity
**Strategies for a Comprehensive Needs Assessment**

**Community Health Report**

**Build organizational understanding of HEALTH**

### Kaiser Permanente Percentile Rank Compared to US Counties

<table>
<thead>
<tr>
<th>Top-line measures</th>
<th>KP</th>
<th>CO Region</th>
<th>GA Region</th>
<th>HI Region</th>
<th>MAS Region</th>
<th>NCAL Region</th>
<th>NW Region</th>
<th>SCAL Region</th>
<th>WA Region</th>
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<tbody>
<tr>
<td>Length of life</td>
<td>75</td>
<td>71</td>
<td>56</td>
<td>71</td>
<td>70</td>
<td>79</td>
<td>70</td>
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<td>81</td>
<td>76</td>
<td>75</td>
<td>72</td>
<td>63</td>
<td>83</td>
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<tr>
<td>Health equity</td>
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<td>36</td>
<td>7</td>
<td>74</td>
<td>4</td>
<td>21</td>
<td>9</td>
<td>3</td>
<td>21</td>
</tr>
</tbody>
</table>

| Health status              | Cancer        | 80 | 87 | 61 | 89 | 69 | 77 | 52 | 78 | 61 |
| Coronary heart disease     | 71 | 87 | 91 | 87 | 67 | 73 | 41 | 72 |
| Diabetes prevalence        | 86 | 96 | 52 | 78 | 71 | 74 | 69 | 72 | 77 |
| Poor mental health days    | 66 | 82 | 59 | 96 | 91 | 68 | 25 | 50 | 68 |
| Stroke                     | 61 | 68 | 37 | 58 | 61 | 58 | 52 | 63 | 63 |

| Health factors             | Health behaviors | 93 | 90 | 73 | 89 | 93 | 97 | 83 | 96 | 89 |
| Clinical care              | 78 | 85 | 57 | 95 | 84 | 88 | 90 | 58 | 87 |
| Social and economic factors| 63 | 77 | 52 | 89 | 83 | 68 | 64 | 55 | 67 |
| Physical environment       | 13 | 42 | 5  | 8  | 13 | 18 | 34 | 1  | 41 |

Data are aligned with the most recent County Health Rankings (2017); time period for individual indicators varies.
Strategies for a Comprehensive Needs Assessment

Community Health Dashboard

The goal of this work is to develop a series of Community Health “Impact Dashboards” that provide insights into Kaiser Permanente’s Community Health performance at a national-level, initiative-level and regional-level.

National-level dashboard - Initiative-level metrics - Regional-level dashboard

Sample dashboards:
- High-level dashboard summarizing each initiative’s top-line metric, including regional performance and the national roll-up
- Initiative-level drill down into key metrics that flow through the initiatives impact pathway, and that show progress at the national and regional level (where applicable)
- Summary of regional-level performance against national initiatives, as well as performance against regional-specific initiatives
How has KP become smarter in how we collect and document social circumstances?

Top Social Diagnosis

Time: October - Present
~9,500 unmet needs
~3,000 Patient screened

<table>
<thead>
<tr>
<th>Social V-Code</th>
<th>Count</th>
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<tbody>
<tr>
<td>INADEQUATE MATERIAL RESOURCES</td>
<td>1665</td>
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<tr>
<td>INSUFFICIENT SOCIAL INSURANCE OR WELFARE SUPPORT</td>
<td>1127</td>
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<tr>
<td>FINANCIAL PROBLEM</td>
<td>1084</td>
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<tr>
<td>FAMILY / CAREGIVER STRESS</td>
<td>866</td>
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<tr>
<td>HOUSING OR ECONOMIC CIRCUMSTANCE</td>
<td>723</td>
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<tr>
<td>FOOD INSECURITY</td>
<td>428</td>
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</tbody>
</table>
Screening must be linked to intervention

Top Resource Needs

<table>
<thead>
<tr>
<th>Category</th>
<th>Count of Referrals</th>
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<tbody>
<tr>
<td>Transportation</td>
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<tr>
<td>Government Assistance Programs</td>
<td>813</td>
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<tr>
<td>Dental Resources</td>
<td>644</td>
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<tr>
<td>Activities of Daily Living</td>
<td>530</td>
</tr>
<tr>
<td>Anti-Poverty Resources</td>
<td>419</td>
</tr>
<tr>
<td>Food Programs</td>
<td>393</td>
</tr>
<tr>
<td>Social Support</td>
<td>388</td>
</tr>
<tr>
<td>Housing and Shelter</td>
<td>285</td>
</tr>
</tbody>
</table>
Range of housing types to consider for investment

Target Populations:
- People with disabilities, behavioral health issues
- Low-income seniors
- Low-income adults and families

Diagram:
- Emergency Shelter
- Transitional Housing
- Supportive Housing
- Public Housing
- Affordable Housing (rental & ownership)
- Market Rental Housing
- Home Ownership

Strategies:
- Homeless to Housing Stability Strategy
- Affordable Housing Strategy

Market:
- Subsidized and unsubsidized
Opportunities for Innovation – Real Estate

- **Social impact financing**
  - New financing structures using capital at below market rates
  - Deliver clear social impacts while increasing speed and flexibility

- **New housing models and forms**
  - Currently working with leading design and construction firms and building operators
  - Employing innovations in building design and housing forms to drive affordability

- **Capturing cost savings**
  - Clear evidence that access to housing reduces healthcare, public safety, and other public costs
  - Currently exploring ways to convert these potential savings into housing subsidies
Potential Roles

1. Convene stakeholders and shape strategies
2. Board Membership
3. Engage new partners
4. Leverage in-house expertise
   - Development/project management
   - Structuring deals and investments
   - Fund-raising
   - Policy
   - Communications and marketing expertise
5. Bring grants to the table
6. Make aligned financial investments
   - Permanent supportive housing
   - Supportive services
   - Fund innovative programs
7. Make institutional decisions strategically (e.g., expansion, location)
8. Raise public awareness and combat stigma
THE HOUSING IS HEALTH INITIATIVE
CENTRAL CITY CONCERN: COMPREHENSIVE SOLUTIONS

Direct access to housing which supports lifestyle change.

Integrated health care services that are highly effective in engaging people who are often alienated from mainstream systems.

Attainment of income through employment and/or accessing benefits.

The development of peer relationships that nurture and support personal transformation and recovery.

HOMELESSNESS

Individual Factors

Structural Factors
Relationship built on partnership and trust

- Respite Care Program (RCP), (2007): ~6% 30-day readmission rate
- KP and CCC founding members of Health Share of Oregon (2012)
- Unity Hospital (2016)
- Early conversations between CEO’s of CCC, Health Systems, and one MCO (2016)
OTHER CONTEXT: AFFORDABILITY CRISIS -> HOMELESSNESS CRISIS

• Housing scarcity and rapid decline in affordability due to:
  • Great Recession/Cessation in housing production
  • Portland’s population growth
• 2006-2016: Portland was underbuilt by 27,000 units while 190K moved to region
• Shelter and transitional housing outflow slowed; rent and motel vouchers became harder and harder to use.
• This impacted not just non-profits and housers, but health systems which relied on these systems
• Employers started to feel the housing crunch impact on their employees
• Middle class families were being impacted
CURRENT HOUSING PARADIGM

- Shortage of affordable housing: 100,000 state / 30,000 Portland
- What the market is building: less than 1% affordable
- What the public funders are building: 90% affordable at 50% MFI and above
- Limits of the sources being utilized (LIHTCs), leaves populations and care approaches unaccounted for
- High cost, high need population needs are not being met
THE OPPORTUNITY

• KP/Health Systems could impact the gap in need and care
• KP/Health System impact could be catalyst for additional private investment + public policy shift
• Private investment leverages additional funding: $1 private investment could leverage $3+ from other sources
• KP/Health System investment could make a dramatic difference in the lives of vulnerable populations; reduce repeat hospitalizations and other public costs; improve coordination, care and outcomes; stabilize lives; build self-sufficiency
The Power of Community Collaboration

• Collective impact investment of $21.5 million

• 385 units of Housing:
  • 0-30% MFI
  • 30-60% MFI
  • Transitional & Permanent
  • SRO and Family

• Integrated Clinic on Portland’s East Side
Charlotte B Rutherford Apartments

- 6905 N Interstate Avenue
- 51 units of housing affordable for families earning 30% to 60% MFI
- Preference for displaced households who wish to return to the community
Hazel Heights Apartments

- SE 126th and Stark Street
- 153 units of permanent housing for people exiting transitional programs
The Blackburn Health and Recovery Center

- 175 affordable apartments for people with special needs:
- 52 beds providing medical and mental health respite care
- 10 units providing palliative care housing
- 113 units providing recovery housing
- 40,000 square foot health clinic
The Blackburn Center: Care Model and Populations Served

Care Model:
• Multidisciplinary teams
• A trauma-informed and person-centered approach
• A housing and treatment choice framework

Populations Served:
• Medically Complex
• In recovery from addictions and mental illness
• Persistent Pain Program
• Street homeless
Funding Sources for Housing Is Health

- **Central City Concern**: $1,150,000
- **Tax Credits****: $28,700,000
- **Housing is Health**: $21,500,000
- **Philanthropy**: $7,750,000
- **Multnomah County**: $8,700,000
- **Loans**: $10,700,000
- **Oregon Health Authority**: $3,500,000
- **Portland Housing Bureau**: $2,940,000
- **Other**: $2,500,000
- **Other****: $2,500,000
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Advancing Knowledge & Research

Providence Center for Outcomes Research and Education (CORE) and the Center for Health Research at Kaiser Permanente:

- Housing retention
- Employment Outcomes
- Clinical Outcomes
- Healthcare Utilization and Total Cost of Care
- Opportunity for other cross sector evaluation:
  - Education (School Days Missed)
  - Criminal Justice (Jail Days, Recidivism)
Thank you!
DISCUSSION